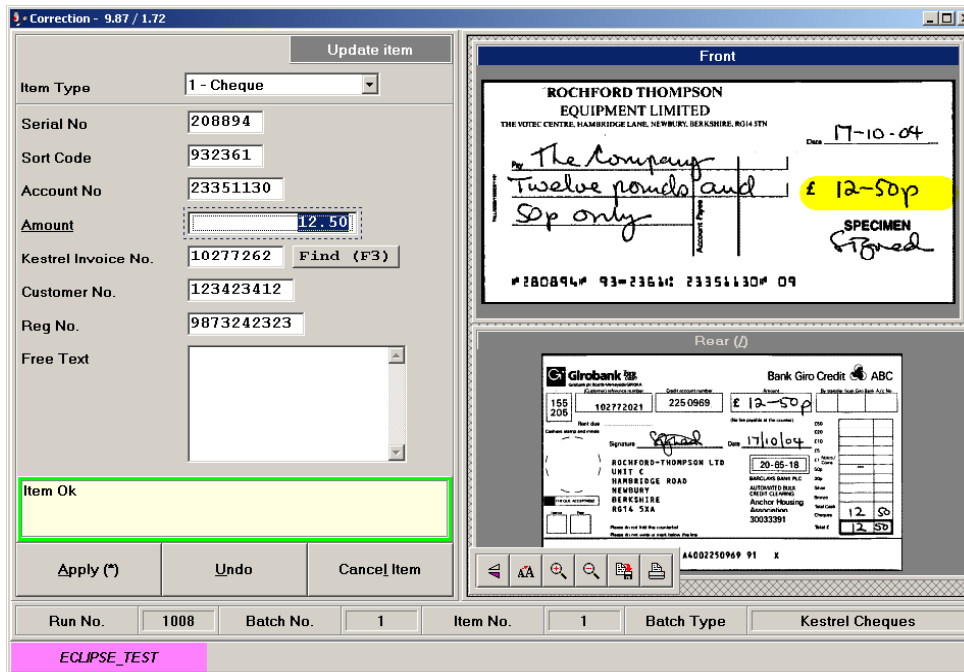


Eclipse

Image-based cheque & remittance processing

Replacing your existing cheque or remittance processing system with Eclipse could actually save you money, speed up processing and improve customer service



REDUCED COST OF OWNERSHIP

By using smaller, low maintenance document processing hardware

FASTER PROCESSING

By using ICR software and image based data entry

MORE FLEXIBLE PROCESSING

By using the Eclipse workflow system to manage varying workloads effectively

IMPROVED CUSTOMER SERVICE

With the Eclipse Image Archive items can be retrieved instantly to resolve customer and bank queries

REDUCED COST OF OWNERSHIP

It's a fact that cheque payments are declining and organisations are encouraging their customers to pay bills by direct debit or alternative methods. In many cases this means that current systems are excessive in terms of the capacity they offer, the physical space they take up and their ongoing cost of ownership. Many of our customers have already recognised this and, by installing RT's image based Eclipse software based on smaller, low maintenance document processing hardware more suitable for their volumes, they are reaping the rewards of vastly lower cost of ownership and much improved processing. *In some situations we found that organisations were paying almost as much in annual maintenance costs as the capital cost of a new system.*

Additionally, most banks no longer require cheques to be amount encoded. In fact some of our customers have actually been encouraged to stop encoding, which eliminates the ongoing high cost of encoding consumables and also, if your current system uses a two pass operation, can reduce your physical document processing time.

FASTER MORE FLEXIBLE PROCESSING

ICR - Using Intelligent Character Recognition (ICR) software to automatically read hand written and machine printed information from cheques and remittance documents offers huge reductions in data entry time.

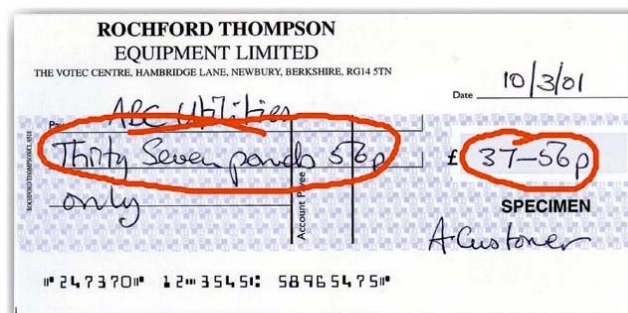


IMAGE WORKFLOW - Many older systems still rely on information being keyed from the physical document, creating bottlenecks by relying on a single operator, single machine process. Eclipse scans documents continuously at high speed and any data entry is done from images on PC workstations by as many operators as are required. This allows varying workloads to be managed effectively.

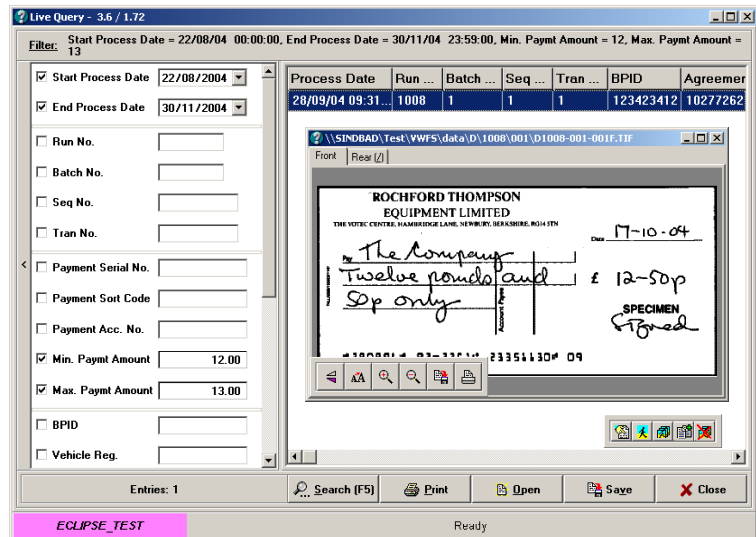
MULTIPLE ITEM PROCESSING - Traditionally older systems require different item types to be sorted into separate batches prior to processing. With Eclipse you can just batch everything together and process it. Different item types are intelligently recognised from unique features on a document and when processing has been completed data can be sorted and sent to one system or a number of legacy systems if required, in each system's specific data format.

IMPROVED CUSTOMER SERVICE

IMAGE ARCHIVE - The regularly recurring comment we receive from our customers is about how much time they save using the image archive. With previous systems it could take hours and sometimes days to retrieve a copy of a cheque from either their own microfilm archive or from their bank to resolve customer or bank queries. With Eclipse, items (cheques and remittance documents) can be retrieved instantly using a variety of different search criteria such as:-

- Partial or full cheque details
- Customer account details
- An amount range
- A date range
- A batch number

Basically any information captured against an item



HOW WE WORK

We aim to work with our clients to provide easy to use, flexible solutions based around their needs, rather than providing standard packages and options that require the customer to work with what they are given.

Our approach is very straightforward and typically takes the following steps.

1. Introductory visit to demonstrate Eclipse, view existing processes and evaluate requirements.
2. Preparation and submission of a proposal, outlining the system specification and all associated costs including hardware, software, training and annual support.
3. On receipt of confirmation to proceed, a further meeting is arranged to confirm and agree final customer requirements.
4. Development and testing of customised Eclipse software.
5. Installation & user training and acceptance testing.
6. Ongoing system reviews and support.

When a new system is installed RT adopts a policy of ensuring that the system gives complete satisfaction. We understand that design goals agreed in theory prior to implementation may in practice be better achieved in slightly different ways and so we offer a Free-of-Charge period where these issues will be resolved to the users' satisfaction.

We also adopt a transparent pricing and licensing policy. When we submit a proposal our prices are clearly itemised to show the cost of software licensing, software configuration, hardware, installation & training and annual support. Our licence costs are one time payable fees and are based on the average number of documents processed per day over a 12 month period. No restrictions apply to the number of system users.

DOCUMENT PROCESSING HARDWARE

Rochford Thompson offers best of breed document processors from Unisys, the world leading provider of document processing hardware, and Panini S.p.A. of Italy, giving access to a complete range of document processors for low, medium and high volume processing.

UNISYS NDP QUANTUM - A floor standing machine suitable for medium to high volume processing with 200, 300 and 600 documents per minute processing speeds



PANINI SI VISION - A compact, desktop machine suitable for medium volume processing with 120 and 170 document per minute speeds



UNISYS SOURCE NDP - A small desktop machine suitable for low volume processing with 45 documents per minute speed



INTELLIGENT CHARACTER RECOGNITION (ICR) SOFTWARE

Eclipse uses the leading CheckReader ICR software engine from A2iA for reading hand written amounts and other information from cheques and remittance documents. CheckReader is designed specifically for capturing information from cheques and associated banking documents and is used world wide by many major banks and financial institutions including Barclays, Lloyds TSB and HBOS.

ECLIPSE REFERENCES





Organisations from a variety of government and business sectors already enjoy the benefits of Eclipse including: -

- Companies House
- Volkswagen Financial Services
- South West Water
- South Staffordshire Water
- Tarmac
- RMC
- Nottingham City Council
- Grassroots Group
- The Revenue Commissioners (Ireland)
- Bristol Water
- Wessex Water
- Pitney Bowes
- Office Depot
- Chartered Institute of Management
- ADM Fulfilment
- Compton & Woodhouse

CONTACT

For further information or to arrange a demonstration of Eclipse at your offices please contact us at the address below

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